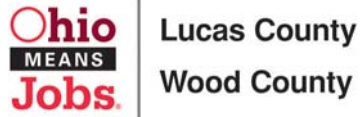


Workforce UPDATE

JUNE 2019



Top 10 Corporations Hiring

1. ProMedica
2. Bob Evans Farms, Inc.
3. Mercy Health
4. U.S. Xpress
5. The Dollar General
6. DHT Inc.
7. Blanchard Valley Health System
8. Owens Community College
9. Lima Memorial Hospital
10. McLane

Top 5 Corporate Occupations

1. Heavy & Tractor-Trailer Truck Drivers
2. First-Line Supervisors of Retail Sales Workers
3. Registered Nurses
4. Retail Salespersons
5. First-Line Supervisors of Food Preparation & Serving Workers

Top 10 Manufacturers Hiring

1. Spectrum
2. Midway Products Group
3. Owens Corning
4. Dana Corporation
5. Pepsi
6. Oldcastle
7. Whirlpool
8. Owens Illinois
9. Eaton
10. Principle Business Enterprises

Top 5 Open Manufacturing Occupations

1. Heavy and Tractor Trailer Truck Drivers
2. First-Line Supervisors of Production & Operating Workers
3. Industrial Engineers
4. Maintenance and Repair Workers, General
5. Production Workers, All Other

Source: CEB Talent Neuron Analytics 5/10/2019

1ST QUARTER INTERNSHIP REPORT: NORTHWEST OHIO

TOP FIVE COMPANIES ADVERTISING INTERNSHIPS

1. **Marathon**
2. **Dana**
3. **Mercy**
4. **Cooper Tire**
5. **Tradesman International**

TOP FIVE INTERNSHIP POSITIONS ADVERTISED

1. **Industrial Engineers**
2. **Registered Nurses**
3. **Managers**
4. **Mechanical Engineers**
5. **Marketing-Analysts & Specialists**

Source: Conference Board (<http://ohiolmi.com/asp/omj/hw.htm>)

1st Quarter Unemployment 3rd lowest in 10 years

Unemployment in Northwest Ohio averaged 4.8% for the first three months of 2019. It was 4.7% for the same period in 2018. This is the third lowest yearly unemployment number in 10 years. The first quarter average unemployment was 3.9% for the nation and 4.6% for Ohio in 2019.

The average total available workforce for Northwest Ohio, which includes all employed and unemployed people was 608,233 for first quarter of 2019. This is the third increase in 10 years. It is 1,433 more than the 2018 first quarter average.

As of March 2019, 16,472 job openings were advertised in Northwest Ohio according to Wanted Analytics, which is 829 less than the previous period in 2018. The top three occupations in demand were Registered Nurses, Retail Sales, and Heavy/Tractor-Trailer Truck

Drivers. Four categories—Healthcare, Sales, Office Support, and Transportation—represented 46% of all jobs posted in Northwest Ohio. The Healthcare category represented 16% of all jobs posted. There were 1,027 RN jobs posted compared to 800 Heavy Truck driver positions.

Of all jobs posted in March of 2019, approximately 28% required a high school education, 53% required a two-year degree, and 18% required a four-year degree or more. The total number of internships advertised was 938. This is a 7% increase from the first quarter in 2018.

The number one certification sought was a CDL license. The second was a driver's license. Four of the top 10 non-manufacturing corporations hiring were in healthcare and three were in transportation fields. The top five oc-

cupations in the manufacturing area were Transportation, First Line Supervisors of Production, Industrial Engineers, Maintenance/Repair, and Helpers/Production Workers.

The Gross Regional Product for the region was up \$9.31 billion at \$69.22 billion compared to 2009. The State of Ohio was up \$113.02 billion at \$669.95 billion compared to 2009. The region's share of this amount was down 0.27% from 2009.

The Regional Growth Partnership and JobsOhio, Owens Community College, NORED, Terra State Community College, Penta County JVS, and Lucas and Wood County OhioMeansJobs offer this quarterly snapshot of the economic status in Northwest Ohio. This data tracks the vitality of our regional economies as well as offers insights into workforce development trends and issues.

Success Coming Soon: Advanced Manufacturing Training Center at Owens

By Robert Kraus, Executive Director, Workforce and Community Services, Owens Community College

Toledo-area manufacturers have hired incumbent or nontraditional workers lacking the necessary training or skills for the position as they struggle to identify skilled employees. As northwest Ohio's leader in workforce training, Owens Community College offers a solution to close this gap. Multiple pathways are available to train incumbent and nontraditional workers and help them earn valuable knowledge and skills to succeed on the job.

"We have to reach these nontraditional employees and their employers, and let them know that just months or even weeks of training at Owens Community College can lead to meaningful skills," says Rob Kraus, Executive Director of Workforce & Community Services at Owens Community College.

Owens Community College develops training programs designed for manufacturers looking to train their

workforce as well as unemployed or unskilled students. A great example is the Truck Driving Training. "Come to us for one month, and you can earn your Commercial Driver's License (CDL) and earn \$40,000 a year," Kraus points out. "You'll meet potential employers here at Owens before you even finish your coursework."

Owens Community College offers credit and noncredit courses meeting just one to two nights a week, such as Programmable Logic Controls and Robotics. Workers who obtain these valuable new skills will open up multiple opportunities in job advancement and become employees that are more effective. Other popular choices include Electrical and Industrial Mechanic Certificates. As existing companies expand in this economy, the need for skilled trades employees will increase. The training in these certificates prepares students in the advanced technology needed in today's workforce.

For that reason, Owens Community



College is investing in a new Advanced Manufacturing Training Center that is designed to be a bridge between workers and employers looking for people with the right skills. Scheduled to open in 2020, the new center will showcase labs and training that simulate real-world work settings. The center's training will be relevant and interesting to students, and will prepare them for the day they report for work with their new employer.

The programs and courses offered in the Advanced Manufacturing Training Center will prepare students for careers in Skilled Trades and Manufacturing. The focus of the training will be in Electrical, Mechanical, CAD Technology, Applied Engineering, Machining, Tool and Die, and HVAC.

To learn more about Owens programs and courses, go to www.owensworks.com or call (567) 661-7357.

A Learning Center Becomes an Economic Development Solution

Several years ago, the business leaders of Fostoria recognized the importance and necessity of improving the local workforce. As a community, they started an initiative to address this challenge on the local level. This concept and initiative evolved into a \$3.8 million-dollar project known as the Fostoria Learning Center (FLC), which opened its doors in August of 2017. The FLC sits in the heart of downtown Fostoria and is located in a completely renovated state-of-the-art building. While the project received \$800,000 from the Ohio State Capital Improvements Budget, it has been otherwise locally funded.

The Fostoria Learning Center provides relevant and accessible learning opportunities to our community and the surrounding region. The mission is to foster economic development and workforce development, to develop a culture of lifelong learning and to offer a high quality of life for those within the community. The Learning Center

partners with local K-12 schools, higher education providers, businesses and the community to provide the trainings, certifications, and community programming needed in our area. We focus on educational accessibility and success and encourage both college education and the vocational trades. The Learning Center serves as an excellent example of collaboration between higher education institutions and private industry.

The Fostoria Learning Center offers classes/certifications in some of the following areas (this is not a comprehensive list): welding, computer classes, OSHA, First Aid/CPR, medical, industrial maintenance, electrical, carpentry, and several others. The Fostoria Learning Center has partnered with Vanguard-Sentinel Career & Technical Center to offer a High School Diploma Completion program as well as math and reading remediation for anyone who expresses a need. In addition to the formal classes and certification programs, the FLC offers community

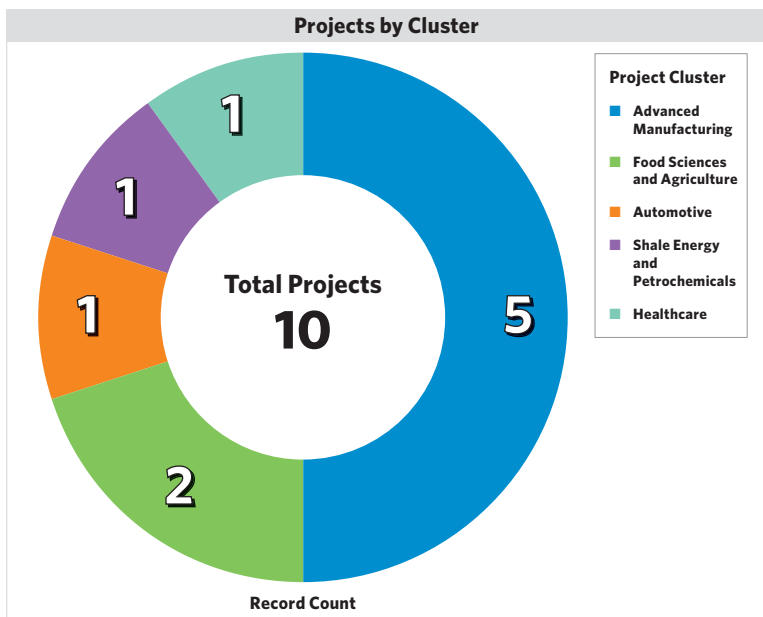
classes on topics such as: social media marketing, small business development, non-profit education series, technology classes for seniors, and a host of others. The Fostoria Learning Center is a resource for all ages within the region.

In today's global economy, communities must incorporate both economic and workforce development into local strategies to bolster competitiveness. Higher learning increases local economic development principally by increasing the quality of the local workforce and secondly by increasing local innovative ideas. Our region's competitive advantage depends entirely on the quality of our workforce, which is one of the reasons the Fostoria Learning Center initiative is so important. The Fostoria Learning



Center is an innovative, cost-effective way to support Ohio's goal of extending vocational education, as well as Ohio's need for a better-prepared workforce. We are proud of what has been created and we welcome the opportunity to show it to any interested party in the future.

For additional information contact: Renee Smith, President, Fostoria Economic Development Corporation, 121 N. Main Street Fostoria, Ohio 44830, Office: 419.435.7789, Mobile: 419.722.0274, E-Mail: Fostoriaed@aol.com



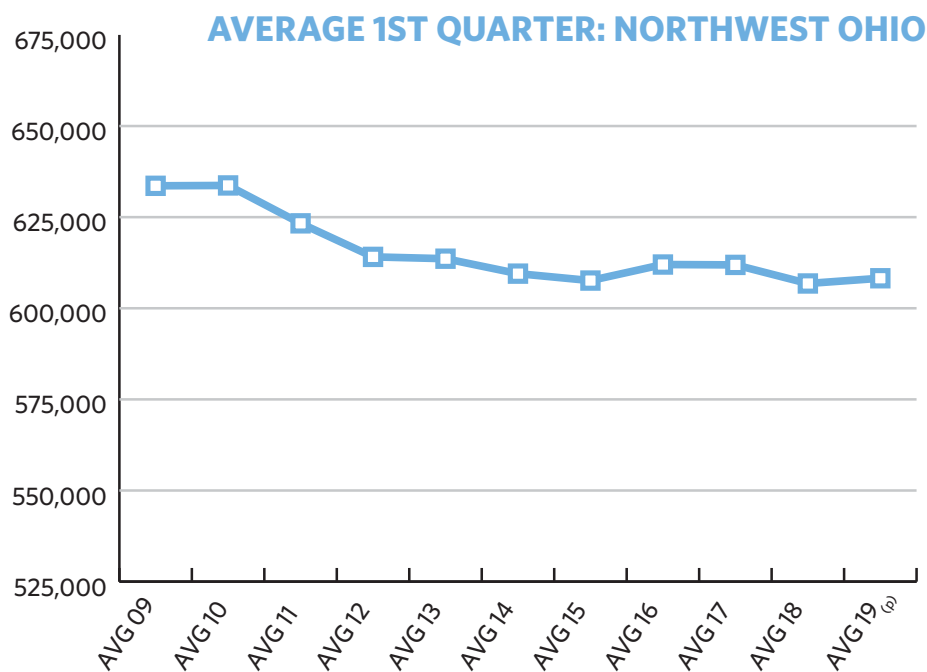
JOB OHIO INVESTMENT - 1ST QUARTER 2019

362 Jobs Created

934 Jobs Retained

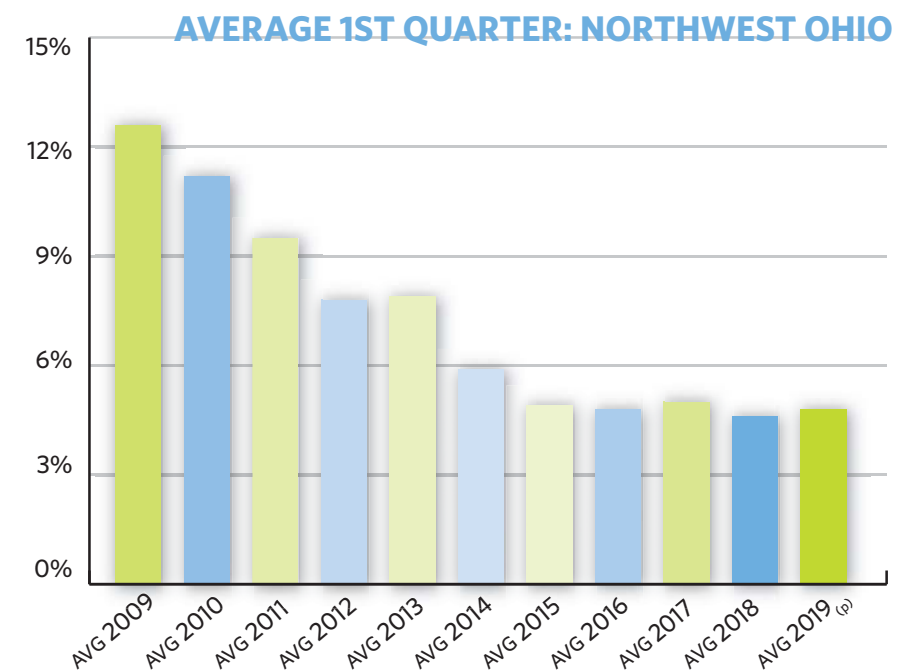
\$197,546,081 Capital Investment

TOTAL AVAILABLE WORKFORCE



Source: OhioLMI

UNEMPLOYMENT RATE



Source: OhioLMI